



Dwyer[®]

IMPROVING ENVIRONMENTS
FOR A **SAFER AND SUSTAINABLE** WORLD



WHO WE ARE

Dwyer delivers high value environmental solutions combined with the best customer experience in the industry. The pressure, humidity, temperature, and flow sensors that we manufacture are used to control and drive process efficiency, creating safe and sustainable environments. We take great pride in the intellect and integrity of our employees who are passionate about the work we do, the products we develop, and the industries we serve.

OUR VISION



IMPROVING ENVIRONMENTS
FOR A SAFER AND
SUSTAINABLE WORLD

AWARD-WINNING INNOVATIONS

- ▶ Hydronic Differential Pressure Manometer
- ▶ Wireless Hydronic Balancing Kit
- ▶ Insertion Electromagnetic Flow Transmitter
- ▶ PredictAir™ Application Software
- ▶ Air Velocity Transmitter
- ▶ Hydronic Application Software
- ▶ SMART Air Hood® Balancing Instrument
- ▶ Universal Handheld Test Instrument
- ▶ Mobile Meter® Software Test Instrument App



DWYER AROUND THE GLOBE



- ▶ U.S.A.
- ▶ Canada
- ▶ United Kingdom

- ▶ Australia
- ▶ Hong Kong

- ▶ Shanghai
- ▶ Singapore

OUR CORE VALUES

SPIRIT OF WINNING

We do “whatever it takes” to achieve operational excellence and world class customer service.

INNOVATION

We listen and creatively solve what others do not.

PEOPLE EXCELLENCE

We respect, inspire, and unleash the individual and collective talents of our employees to deliver extraordinary results.



WHERE ARE DWYER® SENSORS USED TO IMPROVE INDOOR AIR QUALITY?

Dwyer Instruments is the premiere manufacturer and innovator of sensors that make up the heating, cooling, and ventilation systems found in our daily lives. Dwyer® sensors can be found in schools, hospitals, office spaces, data centers, transportation terminals, or parking and warehousing locations. Where there is an HVAC system present, Dwyer® products can be used to help it run.

INDOOR AIR QUALITY

SCHOOLS

Our transmitters are used in schools and offices as a reliable and accurate way to monitor carbon dioxide (CO₂) levels. Keeping CO₂ levels in a safe range can lead to both improved cognitive responses for the people in the buildings, as well as reduction of energy consumption for the building system itself.

OFFICES & AIRPORT TERMINALS

Our Magnesense® differential pressure transmitters and Magnehelic® gages are found in air handling units that condition the air in offices and airport terminals. Changing the filter when the differential pressure reads high will help keep the system running at maximum efficiency for cleaner, breathable air.

MECHANICAL ROOMS

Our insertion flow transmitters are used in mechanical rooms that provide chilled water for HVAC system cooling. By monitoring water flow and energy usage, these products aid in maintaining the performance of the chiller as well as reducing energy costs.

PARKING GARAGES & WAREHOUSES

Dwyer's transmitters are used in parking garages and warehouse spaces to monitor carbon monoxide (CO) and nitrogen dioxide (NO₂) levels to prevent illness and control exhaust fans. By monitoring CO or NO₂ and running an exhaust fan as needed, building owners can reduce their carbon footprint and ensure the safety of occupants.

CLEAN ROOMS & CRITICAL ENVIRONMENTS

Clean rooms require precise and accurate measurement of the differential pressure within a contained environment. Dwyer's extensive range of low differential pressure transmitters and room status monitors allow for precise control of this critical measurement. The Dwyer Instruments range of clean room sensors offers the correct technology and accuracy to match the end user's needs, ensuring compliance with regulations.

HOSPITALS

Dwyer® room status monitors are used in hospital isolation rooms or operating rooms to provide reliable and accurate monitoring of pressure levels. Maintaining negative pressure in isolation rooms helps to keep contagions within that space and away from other patients or medical staff. The opposite is true for operating rooms; maintaining a positive pressure within the room keeps the area sterile for safe medical procedures.

DATA CENTERS

Dwyer's flowmeters are key to ensuring the smooth running of critical cooling systems, with the ability to change sensors while not interrupting the operation of the chillers and a unique option which provides safety redundancies for the operation of cooling circuits. Dwyer has a full range of humidity, temperature, differential pressure, and velocity sensors to control the environment inside data centers.

PROCESS & INDUSTRIAL

AGRICULTURE

Dwyer® products are used in many different agricultural applications to monitor and control processes essential to growing crops and maintaining livestock. Our pressure transmitters are used by leading center-pivot irrigation manufacturers to provide water pressure measurement for their automated control systems. In addition, we offer many monitoring solutions to ensure the quality of life for animals living on a farm.

ENVIRONMENTAL & BULK SYSTEMS

Our timer controller boards and Magnehelic® or Photohelic® gages are used in dust collection systems worldwide by leading manufacturers to increase system efficiency while creating a cleaner working environment. The timer boards control pulse jets which clean the filters, while the Magnehelic® gage provides differential pressure measurement across the filters to indicate to the operator when the filters are clogged. Dwyer also offers a variety of level monitoring solutions to measure level within a bulk system.

PHARMACEUTICAL & LABORATORIES

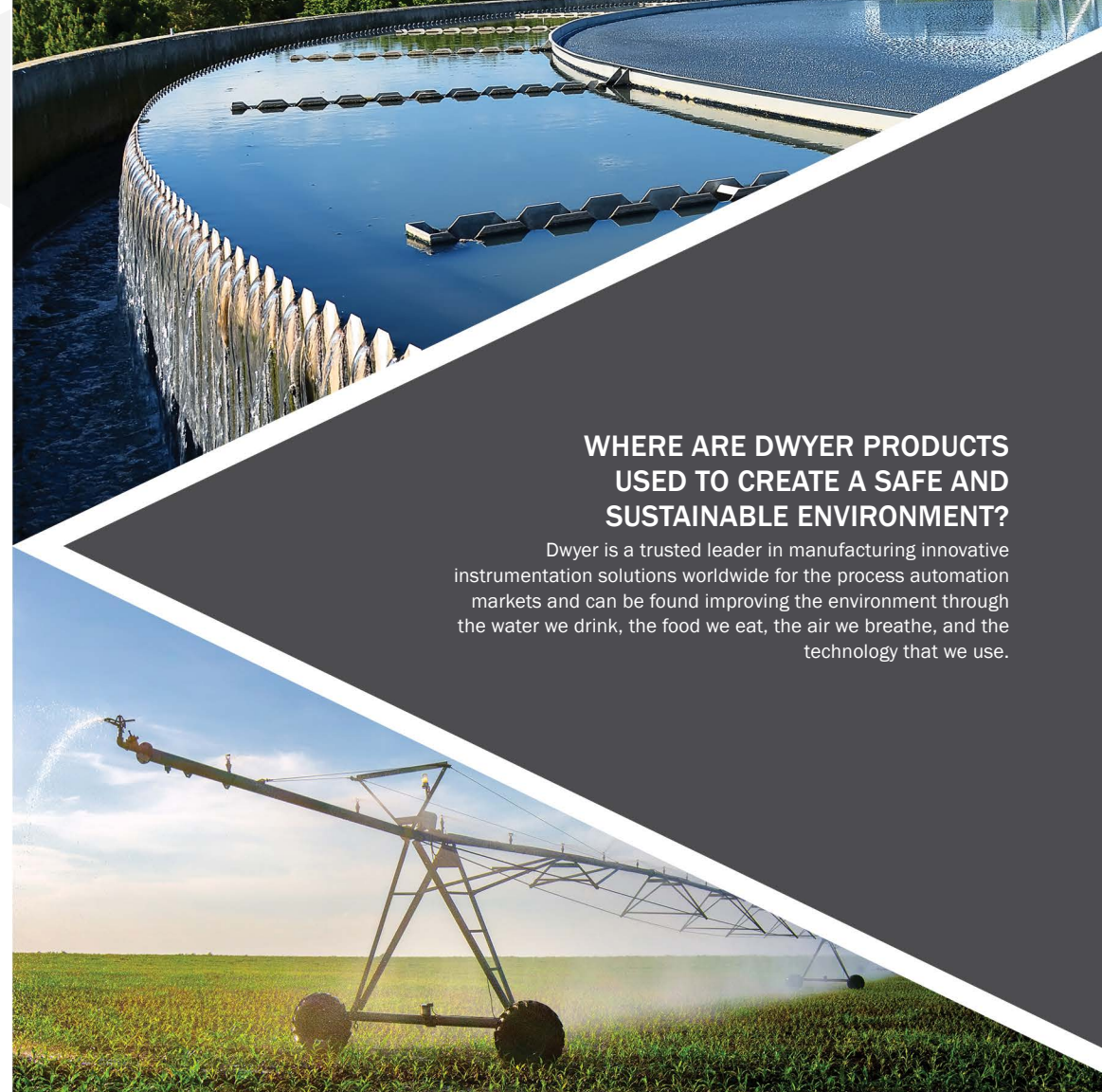
Pharmaceutical applications are required to follow stringent industry standards in order to maintain their clean environments. Dwyer's Magnesense® differential pressure transmitters are designed with exceptional accuracy and stability for use in high performance, critical environments. In addition, our Flotect® switches can be used to indicate flow of emergency safety showers and eyewash stations, allowing workers to flush away any hazardous substances and alert colleagues that assistance is needed.

SEMICONDUCTOR MANUFACTURING

The Photohelic® switch/gage is an integral part of equipment used by some of the world's predominant wafer equipment companies on their tooling and exhaust gas applications for precise process control. Semiconductors play a central role in the development of new technologies to save energy and promote the preservation of the global environment.

WATER & WASTEWATER

Dwyer has a variety of submersible level transmitters to fit in virtually any part of the water and wastewater process. Our bullet nose style is ideal for monitoring groundwater levels in wells, which provides greater insight on storage levels and data in aquifer systems, while the heavy duty cage style transmitter is better suited in demanding applications like wastewater and lift stations.



WHERE ARE DWYER PRODUCTS USED TO CREATE A SAFE AND SUSTAINABLE ENVIRONMENT?

Dwyer is a trusted leader in manufacturing innovative instrumentation solutions worldwide for the process automation markets and can be found improving the environment through the water we drink, the food we eat, the air we breathe, and the technology that we use.

CREATING THE FUTURE



NAOTO MIZUTA | PRESIDENT

I see our company as
a leader in sensing
and measurement
technologies and really
helping make the world
greener and more
connected.





JOIN THE TEAM

Dwyer is a growing, successful, and stable organization that actively listens to the ideas of employees and encourages collaboration and teamwork. Dwyer is committed to employee development and has numerous opportunities for advancement.

SALES

- ▶ Work with customers to create solutions and drive business results
- ▶ Represent diverse products focused on keeping our environment free from contaminants
- ▶ Collaborative sales culture
- ▶ Relationship-based customer approach
- ▶ Vertical-based sales structure and leading indicator sales philosophy

PRODUCT MANAGEMENT

- ▶ Lead product marketing and strategy for key business segments
- ▶ Analyze market and competitive conditions to develop a product vision that is differentiated and delivers a unique value proposition
- ▶ Interact with and coordinate the efforts of Engineering, Marketing, Sales to develop and launch successful products
- ▶ International travel opportunities

MARKETING

- ▶ Develop strategies to achieve organic growth
- ▶ Develop pricing strategies to maximize profitability and obtain market share
- ▶ Forecast, monitor, and analyze marketing and sales trends

ENGINEERING

- ▶ Forward thinking in terms of how we can improve our products
- ▶ Immersed in all aspects of the business
- ▶ Knowledgeable in many manufacturing methods, technologies, quality, and product development processes
- ▶ Opportunity to become certified in Lean and Six Sigma
- ▶ Design and develop instrumentation devices to make our world safer and more sustainable

MANUFACTURING

- ▶ Be a key part of achieving on time delivery rates of 98%
- ▶ Apply lean manufacturing concepts
- ▶ Oversee operations to produce high quality products in a global marketplace
- ▶ Work in an automated environment

SCAN FOR NEW OPPORTUNITIES





CONTACT US

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